



## If you are looking for a new way to challenge yourself in 2023

**we may have the right opportunity for you!**

Balkan Services is an IT consulting company helping organizations to nail the right software solution for their growing business and implement it in the fastest, most efficient, and smooth way.

In relation to new projects and increased work volume, our team is growing.

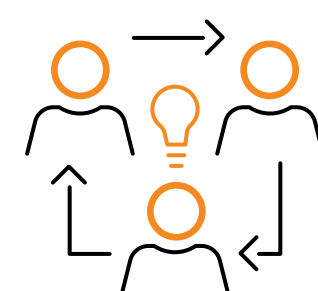
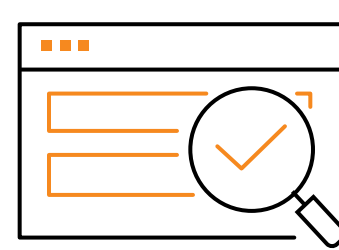


**We are looking for:**

**ERP Consultant**

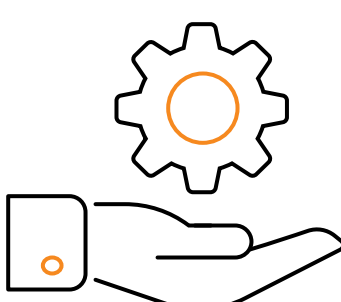
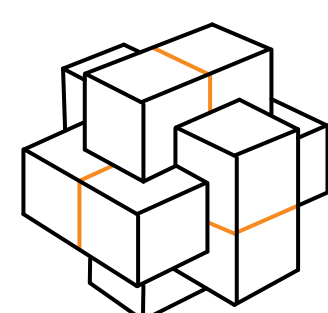
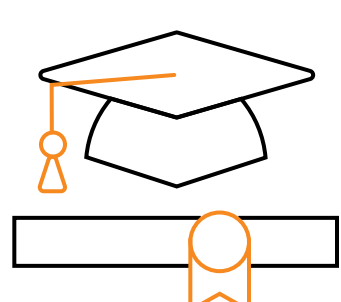
### Main duties & responsibilities:

- Work on different projects for ERP software implementation;
- Participate in all ERP implementation steps – analysis, implementation and support;
- Consult clients on how to prepare their business processes for digitalization;
- Ongoing consultation and training for different business - related cases;
- Participate in pre-sales activities - demos and presentations;
- Continue to increase product knowledge and pursue relevant certifications;
- Effective collaboration with other teams /inside and outside the company/;
- Follow essential internal business processes aligned toward satisfying our customers;



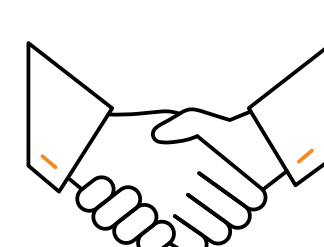
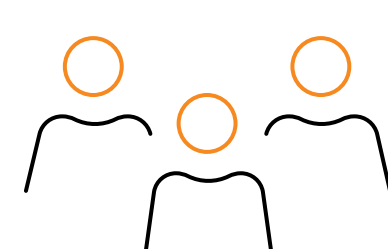
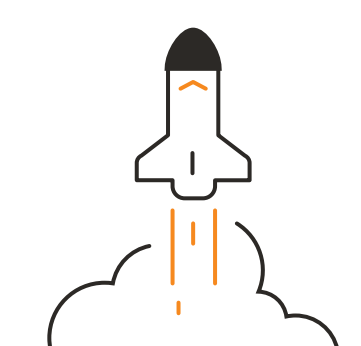
### Qualifications & Skills:

- 5+ years of overall relevant experience in application-centric functional or technical roles;
- University Degree in Economics or Finance;
- Enterprise Resource Planning (ERP) software solution experience;
- Business process understanding in manufacturing, wholesale and service industries;
- Ability to translate the needs of the business to the language of the ERP software, working closely with the client;
- Ability to adapt to a variety of clients and industries;
- Good knowledge in finance, accounting and tax legislation;
- Strong initiative, communication, negotiation, interpersonal and team-building skills;
- Ability to thrive in a high-pressure environment with constantly changing conditions;
- Proven creativity, the ability to develop and present new ideas and conceptualize new approaches and solutions;
- Ability to focus on client service and strive to exceed clients' needs;
- Proven analytical skills with the ability to tackle problems systematically, to determine causes and produce effective solutions;
- Ability to travel a moderate amount as appropriate;
- Very good command of English language;
- Good excel skills are a must;
- Basic knowledge in Oracle database, MSSQL Server;



### What we offer:

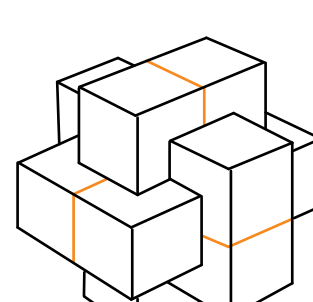
- Access to business models of successful companies in different industries;
- Continuous learning, training and guidance in a great team;
- The opportunity to resolve interesting and challenging case studies;
- Stability and loyalty offered by the company;
- Competitive salary + social benefits;
- Charity and sport initiatives;
- Special offers and discounts;
- Workplace in the heart of Sofia.



### ARE YOU INTERESTED?

Then we look forward to receiving your application online at [jobs@balkanservices.com](mailto:jobs@balkanservices.com)

**The first part of our recruitment process is a task/test that we will send to approved candidates.**



**The second part of the recruitment process will be an interview with the candidates who succeeded with the task.**